September 1st, 2018

*Holiday Market Work Task Sign Up Sheets at the Info Booth.*

*Be a M.V.P. – Member.Volunteer.Partner.*

*Committee Schedules, Stage Line Up, UnClassifieds and MORE!*

*Office Closed on Tuesday, Sept. 4th for Labor Day.

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**From Kirsten**

Good Morning Saturday Marketers!

Happy Labor Day weekend! It should be a big shopping weekend with lots of people in for the Duck’s football game that starts at 5pm today. Put on those smiles and sell, sell, sell!

The City of Eugene recently passed a downtown non-smoking ordinance. As you know, the Saturday Market had been a non-smoking market for some time. What this new ordinance means is you can’t cross the street and smoke on South Park. If you do you could get a $150 ticket. Although we don’t police the smoking ban for the City of Eugene, I want us to do our part by being good stewards of the Park Blocks, so please refrain from smoking in the downtown area.

There has been an increase in dogs on the Park Blocks over the last several weekends. It is important that we accurately communicate why we don’t allow dogs at the Saturday Market. As a condition of our permit, the City of Eugene has required us not to allow dogs on the Park Blocks.

There are health and safety concerns as well. We will be putting additional signs this weekend to discourage people from bringing their dogs. If our customers understand that it is a city requirement, then they should be more understanding.

Lastly, I want to encourage the membership to donate to the Kareng Fund. Considering rounding up your fees every week to give to this worthy non-profit, i.e. if you owe $18 for the day, round it up to $20. Every dollar counts. As a self-employed artist you may need the help of the Kareng Fund someday. Additionally, if you or someone you know is in need, the Saturday Market has information at the office of services available. This information was made available by the Kareng Fund.

**Thought for the day…**Your mind is a garden. Your thoughts are the seeds. You can grow flowers, you may need the help of the Kareng Fund someday. You can discourage people from bringing their dogs. If our police the smoking ban for the City of Eugene, I want us to do our part by being good stewards of the Park Blocks, so please refrain from smoking in the downtown area.

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**M.V.P. Message**

Member. Volunteer. Partner.

Tips for New and Newish Vendors:

I’ve been a market vendor for many years now, and I’d like to pass on a few useful tips to make your market experience better.

1) If you are a non-reserve vendor, pick up a colorful map when you get your booth assignment. You may not know where the booth space is, however things look a lot different when you get out on the park blocks. Don’t hesitate to ask. We love to help.
2) Place your product as close to the front of your booth as possible. People don’t always like to walk into a booth.
3) On rainy days, move all displays 2 inches inside your booth footprint. I’ve noticed water comes 2 inches into a booth. You will stay drier.
4) Be prepared for weather changes in the spring and fall. Bring a layer warmer and take a layer off. Also sitting is cooler than moving. I bring a blanket to put over my lap in cold prepare. Prepare for rain even when it’s not forecasted, spring and fall can have surprises. For heat bring your hat, a good bandanna, sunscreen, spray bottle and lots of fluids.
5) Props that are not for sale may look good on your display but you will lose sales when that is the one thing everyone wants to buy.
6) Sidewalk chalk drawings make potential customers look at the ground and not your stock. You want people to look up at your product and not the sidewalk.
7) Rainy days can mean good sales. People come down here with money and are here to shop not just hang out.
8) If you forget something like a clamp, bungee cord, window cleaner, ask around. Long time vendors often have an extra one and will lend it out. We’re here to help each other at this Market.
9) In the rainy season bring tarp and sidewalks, there will be unroof. Dumpy your tarp frequently and watch where you are dumping on. A smooth ended stick works well for getting water accumulation to the end of your tarp. I always have one just for that purpose.
10) Keep a positive attitude. We all have good and bad days. Believe in yourself. A great sale can happen at the end of the day as well as in the beginning. Don’t let a slow day discourage you. If sales are slow, take a step back and unroof your eyes and look at your display. See what draws your attention. If it’s not your product get rid of it. Something as small as a piece of tinsel as decoration can distract your customer from your fabulous product.

I hope these tips help you to have a better market. You are a valuable part of our market family. Have fun and good sales!

Kimberly Gladen
Wels of Light

If you would like to submit an article for the M.V.P. Message column, please submit it via email to help@eugenesaturdaymarket.org by noon each Wednesday.

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**Holiday Market Booking**

AJ is deep into the booking process. He’s currently contacting members with more than 15 Holiday Market points. Come by the Info Booth for a look at the current map.

If you have not turned in your application, you can still do so! Stop by the Info Booth, come into the Saturday Market office or head to our website. You can still apply online by following this link: https://eugenesaturdaymarket.org/satur-day-market-membership-applications.html

Members with 0 Points: Even if you have just started at Market, you can sell at Holiday Market. You will be able to get a space on the first weekend, and possibly other weekends! Turn in an application, and know it will be September before we get to your application.

Deposit: We require that you secure your space with an initial payment of $225 for a Main Hall space, $125 for a Holiday Hall, or $100 if you have less than 15 Holiday Market points. WE DEPOSIT ALL HOLIDAY MARKET CHECKS AND CHARGE CARDS RIGHT AWAY. Make arrangements with AJ if you need to make a smaller deposit to start. Plan on making a payment once you have your space booked. You can pay your entire balance at any time.

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**Get your Work Tasks Done!**

It’s time to sign up for Holiday Market work tasks! Sign up sheets are available today at the Info Booth. We also have an available in the office. Sign up and remember to do your work task in order to get your $25 credit.

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**Elves, Elves, Elves!**

Opening weekend (Nov. 17-18) of Holiday Market is Elf Game time! We need your help to engage our visitors in The Elf Game.

**Color an Elf!** We have ornaments in the office that need to be colored. You can pick up a bag of ornaments to color at home. We keep a stack of ornaments on the conference table the office too. You can color them while you are in a meeting or waiting for a meeting to begin.

Create an Elf! We are considering donating it as a prize. Your elf can be a drawing, a doll, a puppet, crocheted, glazed on pottery, wooden, pretty much anything. Display your elf in your Holiday Market booth to bring in shoppers. Then, you can either donate or keep your elf. Please bring your elves in to the office by Sept. 15th for pictures or email pictures of your elf to Vanessa at vanessaroey@eugenesaturdaymarket.org.

Be an Elf Station! We are in need of an Elf Station in the Main Hall to take in the game cards and give out ornaments. We will help you organize your Elf Station if you would like to volunteer.

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**Office Closed Tuesday**

The Saturday Market office will be closed on Tuesday, September 4th to observe Labor Day. We will be back in the office on Wednesday, September 5th from 10am-4pm. Please feel free to email or leave voicemails. We will respond on Wednesday. Have a wonderful holiday weekend!

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**Local Events**

- Sept. 1: Ducks vs. Bowling Green, 5PM
- Sept. 3: Labor Day
- Sept. 4: Office Closed
- Sept. 7: Fiesta Cultural
- Sept. 8: Ducks vs. Portland State 11AM
- Sept. 21-22: Upstream Art Project

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EUGENE SATURDAY MARKET | 30 E. Broadway #124, Eugene, OR 97401 | (541) 686-8885 | Fax (541) 338-4248 | eugenesaturdaymarket.org

SATURDAY MARKET NEWSLETTER
September 1st, 2018 | VOL. 49- NO. 22
30 E. Broadway #124, Eugene, OR 97401
(541) 686-8885 | Fax (541) 338-4248
eugenesaturdaymarket.org
DANA'S CHEESECAKE BAKERY's weekly sour cream and tortilla chips. Served between two tortillas. Served with salsa, herbed scrambled eggs and jack cheese. All grilled at Roads Farm. These are layered with a round of roasted, Anaheim chilies, direct from Cross Roads Farm. The month's special is Fire Roasted-Chile Rellenos. RITTA'S BURRITOS' Starting Sept. 8th, this special is made with authentic Mexican flavors. BANGKOK GRILL's Back by popular demand, Papaya Drizzle of organic extra virgin olive oil! Organic rosemary leaves, minced organic garlic and organic tomatoes, Rosemary and Garlic Pizza! This Summer special is a must-try. REnaissance PIZZA's September special is their Tomato, Rosemary and Garlic Pizza! This Summer special features fresh organic garden tomatoes, fresh organic rosemary leaves, minced organic garlic and a drizzle of organic extra virgin olive oil!

To contribute through Amazon, go to smile.amazon.com and search for “Kareng Fund.” From that point forward, every purchase you make through Amazon will benefit the Kareng Fund. To contribute, you can simply round up your fees to easily donate a little each time you purchase something from Amazon. For more information, email jillybeansisme@hotmail.com or visit www.karengfund.org.

**The Kareng Fund**

The Kareng Fund is an emergency relief fund set up to help low income, self-employed artisans and their families who experience a serious career threatening crisis. You can make a donation any time, just specify your donation on the front of your payment envelope. You can “round up” your fees to easily donate a little each week. You can also help the Kareng Fund every time you purchase something from Amazon.com.

To contribute through Amazon, go to smile.amazon.com and search for “Kareng Fund.” From that point forward, every purchase you make through Amazon will benefit the Kareng Fund, helping artisans in need. Brochures are available at the Info Booth or on their website www.karengfund.org.

**Weather**

We expect another beautiful late summer day for our first September Market with a high temp of 78 degrees. Winds from the North at 12mph with a 10% chance of rain.

**Food Court Specials!**

RENAISSANCE PIZZA’s September special is their Tomato, Rosemary and Garlic Pizza! This Summer special features fresh organic garden tomatoes, fresh organic rosemary leaves, minced organic garlic and a drizzle of organic extra virgin olive oil!

BANGKOK GRILL’s Back by popular demand, Papaya drizzle of organic extra virgin olive oil! Organic rosemary leaves, minced organic garlic and organic tomatoes, Rosemary and Garlic Pizza! This Summer special is a must-try.

REnaissance PIZZA’s September special is their Tomato, Rosemary and Garlic Pizza! This Summer special features fresh organic garden tomatoes, fresh organic rosemary leaves, minced organic garlic and a drizzle of organic extra virgin olive oil!

**Committees Meetings**

Board Meeting Weds., September 5th - 5:30-7:30PM

Standards Screenings Weds., September 5th - 6:15 PM

-New Member Orientation @ 3:30 PM

Holiday Market Committee Meeting Weds., September 12th - 3:00-5:00PM

Street Team Meeting Thurs., September 13th - 1:00-3:00PM

Standards Screenings Weds., September 19th - 4:15 PM

-New Member Orientation @ 3:30 PM

Standards Committee Weds., September 19th - 5:00-7:00 PM

-Agenda: Member Legacy

50th Anniversary Task Force Thurs., September 20th - 3:00-5:00PM

All meetings take place at the Market Office. All are welcome!